



## **FOR IMMEDIATE RELEASE**

For more information, Allen Cinzori, 858 509-2800

### **Software Equity Group's Client AIM Corporation Acquired by Deltek**

San Diego, CA, May 17, 2007 – Software Equity Group, LLC (SEG), a leading investment bank and M&A advisory serving the software and technology sectors, announced today the sale of its client, Applied Integration Management (AIM), a consulting services leader in schedule-driven earned value management (EVM), to Deltek, a leading provider of enterprise applications software for project-focused organizations.

AIM is the third Software Equity Group client sold to Deltek in the past 14 months. Deltek acquired Welcom, a global leader in earned value management (EVM) and project portfolio management (PPM) solutions in March 2006, and C/S solutions, Inc. (C/SSI), the world's principal producer of Business Intelligence tools for the EVM marketplace, in July, 2006.

“The acquisition of AIM is the latest step that Deltek is taking in delivering the market leading solutions for EVM and enterprise project management markets,” said Kevin Parker, president and CEO of Deltek. “These acquisitions combined with our robust and growing EVM partner ecosystem position Deltek as the obvious and preferred provider of EVM solutions.” This acquisition will add approximately 40 employees to Deltek.

California-based AIM provides consulting services based on implementing a complete EVM solution, as well as the PMWorks suite of products that offer practical guidance for implementing and using a quality project management control system. Founded in 1993 by Mark Patlan and Craig Scott, AIM has quickly established itself as an EVM leader and has led many of the federal government's project office efforts to implement integrated systems.

### **About Software Equity Group (SEG)**

Software Equity Group is an investment bank and M&A advisory serving the software and technology sectors. Founded in 1992, the firm provides both sell-side and buy-side representation to privately-held companies, U.S. and foreign public companies, and several of the world's leading private equity firms. SEG has advised and guided software and technology companies in the United States, Canada, Europe, Asia Pacific, Africa and Israel. The firm's quarterly Software Industry Equity Reports are read by some 15,000 software industry executives, entrepreneurs and equity investors. For more information, visit [www.softwareequity.com](http://www.softwareequity.com).